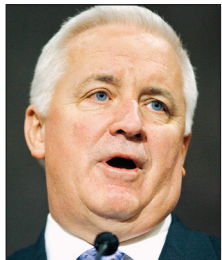


PRINCIPALS IN THE TALKS



IN HARRISBURG: State Sen. Don White, R-Indiana, left; Gov. Tom Corbett, and Sen. Jay Costa, D-Forest Hills, right.

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FOR UPMC:

President and CEO Jeffrey Romoff, left, and general counsel W. Thomas McGough Jr.

.....



FOR HIGHMARK:

Executive vice presidents Dan Onorato, left, and Deborah Rice.



THE TERMS

- Highmark subscribers, in both the commercial and Medicare Advantage business lines, will have in-network access to UPMC doctors and hospitals through the end of 2014.
- Highmark may pay significantly higher reimbursements for services provided by UPMC to its subscribers, with increases in several steps over the next 32 months.
- There is no guarantee of in-network access for Highmark subscribers to most UPMC facilities beyond 2014, though Highmark members in a continuing course of treatment at UPMC will also continue to have in-network access to UPMC hospital and physician services.
- Highmark will allow its subscribers to use the new UPMC East hospital in Monroeville.
- Highmark's contracts with Children's Hospital, through 2022, and UPMC Mercy, through 2015, are unaffected.
- Highmark will not further seek government-imposed binding arbitration.
- Highmark and UPMC will negotiate, by the end of June, longer-term subscriber access to Western Psychiatric Institute, some oncological services and community hospitals, including UPMC Bedford and UPMC Venango. They also will negotiate longer-term arrangements for Highmark customers in the Children's Health Insurance Program, Special Care and PA Fair Care programs.